



Revenue Operations

A Top7 CRO Service • **FRACTIONAL**

Forecast accuracy and funnel governance built on clean data and clear definitions. You get a forecast the board can rely on instead of one that surprises them.

HOW IT WORKS

1. Audit current forecasting process
2. Define funnel stages & governance
3. Build the reporting cadence
4. Review & refine monthly

VALUE TO YOU

- A forecast the board can rely on
 - Clear visibility into funnel health
 - Fewer end-of-quarter surprises
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Let's talk about your revenue engine. info@top7llc.com | www.top7llc.com