



Sales Org Design & Territory Planning

A Top7 CRO Service • PROJECT

Structure, territory coverage, and hiring plans built to match your actual growth trajectory. You avoid the coverage gaps and overlaps that come from an org chart that hasn't kept up with the business.

HOW IT WORKS

1. Assess current org & coverage
2. Design territories & structure
3. Build the hiring plan
4. Implement & monitor coverage

VALUE TO YOU

- Balanced territories, fewer coverage gaps
 - A structure that scales with headcount
 - A clear hiring roadmap tied to growth
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Let's talk about your revenue engine. info@top7llc.com | www.top7llc.com