



Customer Security Questionnaire Support

A Top7 CISO Service • **FRACTIONAL**

Fast, consistent answers to the security reviews that increasingly gate enterprise sales deals. You stop losing deal momentum to a slow or inconsistent security response.

HOW IT WORKS

1. Build the answer library
2. Set a response SLA
3. Tailor per customer
4. Track recurring gaps

VALUE TO YOU

- Deals don't stall on security
 - Consistent, accurate answers every time
 - Visibility into what's costing you deals
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Let's talk about your security program. info@top7llc.com | www.top7llc.com